Enterprise Finance Introduction

Mike Taylor
President
mike.taylor@cistech.net

Julie Kienast
Senior Application Consultant
julie.kienast@cistech.net

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THE INFOR XA EXPERTS

Agenda

| What is EFIN? | What Our Clients Like the Most | Critical Success Factors | Migration Consider-ations | Project Schedule | How to Prepare | Partnering with CISTECH |

Infor XA Net-Link

Engineering

Customer Service MNAI

Procurement

Production

Planning

Materials

Materials RF

AM Plus

*Browser Add In

CRP

Platforms

Environment

Finance

Business Entities | Ledgers | Transactions | Accounts Receivable | **Accounts Payable** | General Ledger | Enterprise General Ledger | Codes | Migration

AP Ledgers | AP Personal Accounts | AP Transactions | AP Charges | AP Taxes | AP Amounts Due | AP Approvals | Cash Books | Cash Transactions | Cash Approvals | Allocations to AP | Bank Transfers | Purchases and Receipts not Invoiced | Issued Checks | Payment Lists | 1099 MISC | 1099 NEC

AP Audit Confirmation Letters

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What is EFIN?

- EFIN is the current Infor XA finance software package.
  - In the future it will be the ONLY XA finance package
- EFIN consists of:
  o Accounts Receivable
  o Accounts Payable
  o Cash
  o Enterprise General Ledger (EGL)
- EFIN is delivered in NetLink and PowerLink for a full graphical interface
- EFIN integrates with XA sales, inventory and manufacturing applications

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EFIN Opportunities for improvement

- **Enhanced AP, AR, Cash Processing functions**
  - Implement streamlined daily processing to your requirements
  - Increased efficiencies through improved functionality
  - Improved customer and vendor relationships with real time access to information
- **EGL transforms financial insights and reporting**
  - Operational data directly updates Balance Sheet
  - Extract data you require to effectively analyze your business
  - Can implement in phases to match your priorities and resources
- **Modern user interface**
  - NetLink provides Internet browser interface for a modern look and feel
  - Users can tailor screens to their specific needs
- **Strategic XA Financial Solution**

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Enterprise Finance AP-AR-Cash

What our Clients Like Most

EFIN New Features

Suppliers

- Select payment methods
  - ACH
  - Wire
  - Check
- Suspend or hold a supplier
- AP variances for approvals by supplier

Continue   File ◢   Display ◢   Maintain ◢   Customize ◢   Navigation ◢   Help ◢   Default (MCS)

General   Revisions   Customers   AP Inventory   Taxes   Contact   Comments

Currency:	USD = US Dollar	Status:	Active
Balance limit:	0		

Personal account status:	GOOD = Account in good standing	**Transaction defaults**	
Allow new amounts due:	Yes	Charge:	(blank)
Allow new allocations:	Yes	Settlement method:	USCHECK = US Check
Omit from auto payment:	No	Settlement terms:	30 = Net 30 days
On time override:	None	Apportionment:	(blank)
		Note method:	(blank)

☐ Aggregate payments
☐ One-time account

Natures

Accrual:	(blank)	
	(blank)	
Interdivision trading financial division:	(blank)	
	(blank)	
Write-off:	(blank)	
	(blank)	
Correction:	(blank)	
	(blank)	
Debit note clearing:	(blank)	
	(blank)	

Debit note

Income nature:	(blank)
	(blank)
Transaction type:	(blank)

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General Revisions Customers **AP Inventory** Taxes Contact Comments

Matching method: **Default to ledger** Override ledger discrepancy limits: No

Automatic matching type: (blank) Allow favorable discrepancies: No

Discrepancies allowed: (blank) Maximum discrepancies

Automatic cost adjustment: Yes Item value: 0.00

Total value: 0.00

Item percent: 0.00

Total percent: 0.00

EFIN New Features

Payment Runs

- Select payment method (Separate ACH, Wires, Paper Checks)
- Select Cash account (Cash book)
- Visibility to all selections using subsets (select them how your company works not based on XA established parameters)

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	Posted	Transaction number	Ledger	Line	Entity	Entity name	Document	Value (TC)	Outstanding (TC)	Currency	Due	Settlement method
	Yes	API000091	01.APUSD	6	CT1000	CT AP Test Company	06/11/2025	3,400.00	3,400.00	USD	07/11/2025	USCHECK = US Check
	Yes	APC000009	01.APUSD	3	P13366	CISTECH, INC.	06/09/2025	-27,270.00	-27,270.00	USD	07/09/2025	USCHECK = US Check
	Yes	API000088	01.APUSD	7	P13366	CISTECH, INC.	06/09/2025	27,270.00	27,270.00	USD	06/10/2025	USCHECK = US Check
	Yes	API000087	01.APUSD	1	P13366	CISTECH, INC.	06/09/2025	25.00	25.00	USD	06/15/2025	USCHECK = US Check

Select the payments for the list based on amounts due. Set a subset by any selection criteria that is required to assist finance with cash management during the payment run.

Financial Transaction Amount Due

Submit | Cancel | Help

Change Collection List

Generate Audit Confirmation Letter List

Generate Collection Letter List

Calculate Discount Percent

Generate Payment Lists

Generate Collection Lists

Change Payment List

Generate Finance Charges

Calculate Late Payment Interest

☑ Execute

Content | E-mail

Description: [   ]

Subset: [AP   ▼]

Restricted by   AP

Options

Financial division: [01   ]

Cash book: [APCASHUSD   ]

Payment currency: [USD = US Dollar   ▼]

Payment/check date: [06/16/2025   ]

Discount date: [06/16/2025   ]

Exchange rate set: [MAPICS = Mapics Exchange Rate Set   ▼]

Override exchange rate: [0.00000000]

Override exchange rate type: [Multiplier   ▼]

Hold payments: ☐

Generate payment transactions: ☐

Print checks: ☐

EFIN New Features

Agings

- Ability to back run an aging
- Not limited by month end only

Personal Account

Submit | Cancel | Help

- Age Balances (Analysis)
- Age Balances (Statement)
- Update Collection Status
- Calculate 1099 Totals
- Audit Balances

☑ Execute

Content | E-mail

Description: [_____]

Subset: (all records) ▾

Restricted by   Accounts payable

Sort: (default) ▾

Options

General | **Report**

☑ Print

Report type: Single report ▾

☑ Include transaction details

☐ Include deferred check totals

Print currency

Primary: US Dollar ▾

Secondary: (none) ▾

Unallocated cash

Totals: By financial division ▾

Exchange rates: Current ▾

EFIN New Features

Calendars

- Define Months - Users don't have to change dates in order to post to the correct financial period
  - Calendar
  - 4/4/5
  - Ability to open / close months by activity (GL, AP, AR, Cash)

Calendar

Description: FY2024   Year: 2024

Calendar type: Twelve periods   Start date: 10/01/2023

Number of periods: 12   Status: Active

	Period number▲3	From date	To date	Post status	Type	Status
	1	10/01/2023	10/28/2023	All but subsystem	Regular	Active
	2	10/29/2023	11/25/2023	All but subsystem	Regular	Active
	3	11/26/2023	12/30/2023	All but subsystem	Regular	Active
	4	12/31/2023	01/27/2024	All but subsystem	Regular	Active
	5	01/28/2024	02/24/2024	All but subsystem	Regular	Active
	6	02/25/2024	03/30/2024	All but subsystem	Regular	Active
	7	03/31/2024	04/27/2024	All but subsystem	Regular	Active
	8	04/28/2024	05/25/2024	All but subsystem	Regular	Active
	9	05/26/2024	06/29/2024	All but subsystem	Regular	Active
	10	06/30/2024	07/27/2024	All but subsystem	Regular	Active
	11	07/28/2024	08/24/2024	All but subsystem	Regular	Active
	12	08/25/2024	09/30/2024	All but subsystem	Regular	Active

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EFIN New Features

- Accounts
  - Suspend accounts to stop usage
- Security by Division
- Templates – Easier Entry
- Maintenance History

EFIN New Features

Reverse Entries
- Copy/Reverse for bad entries

EFIN New Features

RNI (Received not invoiced – match AP to receipts)
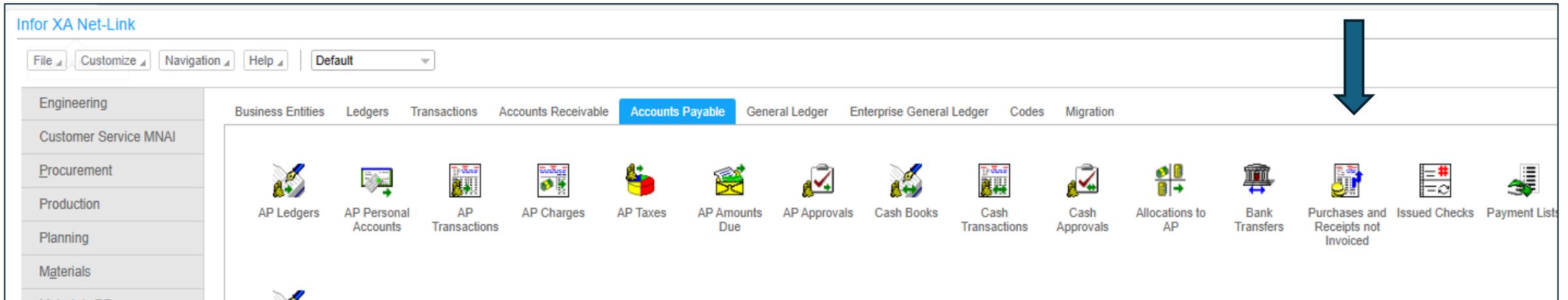
EFIN New Features

Apportionments

- Split expenses to multiple departments

EFIN New Features

AP Approvals

- Require approval if tolerances are not met for receiving and pricing

	Posted	Ledger	Transaction type	Transaction number	Entity	Entity name	Document	Original amount due (TC)	Outstanding (TC)	Currency	Approver	Request	Response	Approval status
		01.APUSD	A/P Invoice	API000062	CT1000	CT AP Test Company	05/12/2025	0.00	0.00	US Dollar	MKA Associates	05/12/2025	05/12/2025	Approved

EFIN New Features

Audit Compliant

Master Files

Entities

One data point for any organization or person that requires a financial transaction

- Suppliers
- Customers
- Employees
- Services
- Banks

Entities

Allocation Entities

Spread cash received across multiple customers (corporate payment or divisional purchases)

P13366   CISTECH, INC.

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General   Revisions   Customers   Personal Accounts   Vendors   Allocation   Aliases   Credit   Bank Account   Tax Identifiers   Overview   Contacts   Comments

Name:	CISTECH, INC.	Status:	Active
Description:	CISTECH, INC.		
Interfaces:	Procurement	Group:	(blank) 📋
Bank address entity:	No		(blank)
Bank account address entity:	No		
Unit entity:	No		
Tax authority entity:	No		

Addressee:	CISTECH, INC.	Payee name:	CISTECH, INC.
Address format:	City, state, postal, country		
Address:	NBG Tower		
	10590 Independence Pointe Pkwy		
	STE 202	Region:	(blank)
	(blank)	District:	(blank)
	(blank)		
City:	Matthews	Tax city:	(blank)
State:	NC = North Carolina	Tax county:	(blank)
Postal code:	28105		
Country:	USA = USA	Web address:	(blank) 🔗

Telephones   E-mail: (blank) ✉

Office phone
  704-814-0001
None
  (blank)
None
  (blank)

Master Files

More robust terms

- Set a term to a day of the week
- Prox calculations
- Discounts

Master Files

Effective Dates

- Enter changes before they are scheduled to occur
  - Terms
  - Addresses
  - Bank Accounts

Unlimited Transaction Types

- Multiple General Journals (not limited to PJ, CD, CR, GJ, etc)
- Split different types of AP invoice types (PO, Misc, Expense)

PowerLink/NetLink - Enhanced User interface

Users have the ability to create Views, Sorts, Subsets, Data Cards & Templates

EFIN allows Users to customize almost anything to meet their needs. Place the fields YOU require on your Views, Data Cards and data entry Templates by using the 'Customize' feature in PL or Net Link

Customize data entry Templates for easy data entry

Create AP Transactions

Template: TI API No PO

Fin div: 01
Ledger: AP
Transaction type: API = A/P INVOICE
Entity:
Document date: 08/09/2024
Posting date: 08/09/2024
Their reference:
Entry charge and tax control total: 0.00
Transaction narrative:

☐ Return here to create another
☑ Preview before create

Create Cancel Help

Default values on a transaction so User doesn't need to enter

Creating Templates for different transactions allow you to default values on a data entry card to save Users time, and improve accuracy, when entering transactions

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EFIN AP - Payment List

Payment Lists

General **Payments** Invoice Payments Available Amounts Due Bank Instructions Comments

	Payment▲⁶	Sequence	Entity	Entity name	Payee name	Value	Currency	Payment date
	1	100	01090	ACCURATE FELT & GASKET MFG	ACCURATE FELT & GASKET MFG CO INC	11,288.00	USD	08/09/2024
	2	110	01231	AIROYAL CO	AIROYAL CO	790.52	USD	
	3	120	01232	AIRLINE HYDRAULICS CORP	AIRLINE HYDRAULICS CORP	2,481.80	USD	
	4	130	01237	AIRGAS USA LLC	AIRGAS USA LLC	12,674.49	USD	
	5	140	01255	AIRWAYS FREIGHT	AIRWAYS FREIGHT	931.82	USD	
	6	150	01520P	ALRO STEEL CORP	ALRO STEEL CORP	2,062.05	USD	

The Payments Card lists each payment being made to Vendors. You can export this to Excel and provide it to the controller for approval.

General Payments Invoice Payments **Available Amounts Due** Bank Instructions Comments

	Le… ID	Trans. Number	Check	Their Ref/ Vend Inv.	Status	Entity No.	Entity Short Name	Doc. Date	Terms Code	Due Date	Value (TC)	Total Cash Allocated	Outstanding $ Amount	Date Paid
	AP	API011282		test1234	GOOD	13297	MARYLAND METALS PRO	07/11/2024	Net 45 C	08/25/2024	-65,000.00	1,175.00	-65,000.00	
	AP	API011278		33060	GOOD	22309	THE STANDARD GROUP	05/17/2024	Net 45 C	07/01/2024	-3,911.56	3,911.56	-3,911.5	
	AP	API011267		391767	GOOD	13744	MINITAB INC	05/10/2024	Net 45 C	06/24/2024	-4,414.64	4,414.64	-4,414.6	
	AP	API011250		052424	GOOD	03573	CIRCUITS 41 ELECTRICAL	05/24/2024	Net 45 C	07/08/2024	-1,920.00	1,920.00	-1,920.	
	AP	API011249		160429	GOOD	18213	REAGG LLC	05/24/2024	Net 45 C	07/08/2024	-210.00	210.00	-210.	
	AP	API011244		18132662	GOOD	13761	ARCELORMITTAL TUBULA	05/16/2024	Net 45 C	06/30/2024	-45,363.85	45,363.85	-45,363.8	
	AP	APC000052		TEST DN - REV	GOOD	15919	PBZ LLC	06/07/2024	Net 45 C	07/22/2024	7,000.00	-7,000.00	7,000.0	
	AP	API011237		TEST DN	GOOD	15919	PBZ LLC	06/07/2024	Net 45 C	07/22/2024	-7,000.00	7,000.00	-7,000.0	

The 'Available Amounts Due' List Card allows the User to quickly add any additional Open AP Amounts to the Payment List.

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EFIN AR Cash Receipts Processing

Quickly view Customers Open AR and then Apply Cash, perform Write-offs, Adjustments and other allocations.

Fin div: 01   Ledger: CASHRECS   Type: CASHREC   Transaction:

| 🏠 | Create | Cancel | File ⏷ | Display ⏷ | Maintain ⏷ | Customize ⏷ | Navigation ⏷ | Help ⏷ | TI Cash Rec Adv ⏷ |

TI Cash Rec   **TI Alloc Adj**   TI GL Amts List   Overview   Allocations   Comments

Remaining to allocate: 140,000.00

Amount of Cash to remaining to Apply

Allocate and Mass Allocate Features

Trans. Number	Ord/Ship Refrence	Doc/Inv Date	Due Date	Outs'ing Balance	Alloc. $ Amt.	Disc. $ Amt.	Write-Off $ Amount	Corr'tn $ Amt.	Debit $ Amt.	Currency
225147	133666-1	04/29/2024	05/29/2024	338.09	0.00	0.00	0.00	0.00	0.00	USD
225521	132996-1	05/17/2024	06/14/2024	73,405.73	0.00	0.00	0.00	0.00	0.00	USD
225540	132997-1	05/20/2024	06/19/2024	89,193.00	0.00	0.00	0.00	0.00	0.00	USD
225580	132998-1	05/21/2024	06/20/2024	71,057.55	0.00	0.00	0.00	0.00	0.00	USD
225626	132999-1	05/23/2024	06/21/2024	72,014.00	0.00	0.00	0.00	0.00	0.00	USD
225826	0010001	06/05/2024	07/05/2024	65,458.33	0.00	0.00	0.00	0.00	0.00	USD
225851	0010001	06/07/2024	07/05/2024	71,057.55	0.00	0.00	0.00	0.00	0.00	USD
225852	0010001	06/07/2024	07/05/2024	71,057.55	0.00	0.00	0.00	0.00	0.00	USD
225853	0010001	06/07/2024	07/05/2024	29,190.00	0.00	0.00	0.00	0.00	0.00	USD

The Customers Open AR for 'Quick Click' allocation of remaining cash.

Users can also perform Write-Off's and Adjustments all in one transaction.

EFIN AR – Unapplied Cash Visibility

Unapplied AR Cash

| | File ▾ | Display ▾ | Maintain ▾ | Customize ▾ | Navigation ▾ | Help ▾ | TI Unapplied | ▾ | *TI Unapplied AR Cash | ▾ |

Fin Div	Ledger ID	Create User	Txn Post	Txn Status	Unpost Alloc.	Txn Number	Txn Type	Entity ID	Entity Short Name	Doc/Inv Date	Cash Txn $ Value	Unapplied Alloc/Cash	Batch ID	Invoice Narrative	
01	CASHRECS	GANSR	Yes	5 = Posted	No	CREC000056	CASHREC =	781000	GOAT SYSTEMS	06/06/2024	25,000.00	25,000.00	0	WIRE	
01	CASHRECS	GANSR	Yes	5 = Posted	No	CREC000055	CASHREC =	1299999	SIDECAT, LLC.	06/06/2024	7,250.00	7,250.00	0	WIRE	
01	CASHRECS	GANSR	Yes	5 = Posted	No	CREC000053	CASHREC =	1675999	POLMER LLC	06/06/2024	7,250.00	7,250.00	0	WIRE	
01	CASHRECS	GANSR	Yes	5 = Posted	No	CREC000052	CASHREC =	1976999	STARBELT, LLC	06/06/2024	7,250.00	7,250.00	0	WIRE	
01	CASHRECS	GANSR	Yes	5 = Posted	No	CREC000051	CASHREC =	522899	EDF-RG	06/06/2024	57.61	57.61	0	WIRE	
01	CASHRECS	GANSR	Yes	5 = Posted	No	CREC000041	CASHREC =	522899	EDF-RG	06/05/2024	33,769.87	33,769.87	0	WIRE	
01	CASHRECS	GANSR	Yes	5 = Posted	No	CREC000010	CASHREC =	171400	ANIXTER INC.	05/29/2024	278,305.44	56,075.30	0		
01	CASHRECS	GANSR	Yes	5 = Posted	No	CREC000003	CASHREC =	244299	BLOCKE LLC	05/28/2024	25,000.00	25,000.00	0		
01	CASHRECS	GANSR	Yes	5 = Posted	No	CREC000002	CASHREC =	1976499	STARSKEY LLC	05/28/2024	25,000.00	25,000.00	0		

Users will always have visibility over any Customers Unapplied Cash. When ready, the User can open the Unapplied Cash Transactions and apply the remaining cash to any available Open AR.

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EFIN AR – Easy Application of Unapplied Cash

Fin div: 01   Ledger: CASHRECS   Type: CASHREC   Transaction: CREC000055

| Home | Continue | File ▴ | Display ▴ | Maintain ▴ | Customize ▴ | Navigation ▴ | Help ▴ | TI Cash Rec Adv ▾ |

TI Cash Rec | **TI Alloc Adj** | TI GL Amts List | Overview | Allocations | Comments

Remaining to allocate: 7,250.00
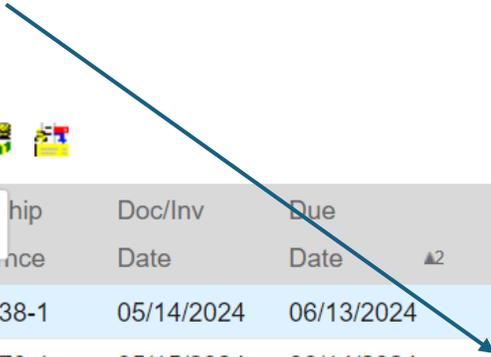
Allocate

Trans. Number	Ship Reference	Doc/Inv Date	Due Date ▴2	Outs'ing Balance	Alloc. $ Amt.	Disc. $ Amt.	Write-Off $ Amount	Corr'tn $ Amt.	Debit $ Amt.	Currency
225395	133938-1	05/14/2024	06/13/2024	65,250.00	0.00	0.00	0.00	0.00	0.00	USD
225431	133979-1	05/15/2024	06/14/2024	7,250.00	0.00	0.00	0.00	0.00	0.00	USD

Enterprise General Ledger

Chart of Account Segments

Define a sequence of up to 14 unique segments for a single chart of accounts. Each segment can be up to 16 characters long. The natural account segment in a chart of accounts determines an account's type. For example, an asset. There must be only one natural account segment for each chart of accounts.

Chart of accounts:

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Chart of Accounts

Description: Tate   Status: Active

Number of segments: 5

Delimiter: .

Natural account segment: NATURE

Segment	Segment entry	Description	Natural
COMPANY	Mandatory	Company	No
WHS	Mandatory	Warehouse	No
PC	Mandatory	Profit Center	No
CC	Mandatory	Cost Center	No
NATURE	Mandatory	Nature	Yes

Unlimited Ledgers and Ledger Books

Ledgers represent the organizational entity in EGL. A ledger can be a legal entity; such as a corporation, a capital projects ledger, or an operating ledger for a business unit or division.

You can use the Ledger Books to maintain several types of information within a ledger. Each book inherits the ledger's financial calendar and chart of accounts. The book includes additional information such as period close overrides, book currency, journal numbering options, and book close status. Examples of books include: Actual Dollars, Budget Dollars, Actual Euros, and Statistics.

Events, Models, Macros & Aliases

Create journal entry templates for business transactions with financial impact that should be recorded in the GL.

Reference and Analysis Fields

Define additional data related to the transaction. For example, inventory transactions can include order number, item number, reason code & warehouse all visible on the GL Line Detail without drilling back to the sub-ledger transaction.

Ledger Account Rules

Create rules that define how segment values are combined to form an account for a specific chart of accounts. Helps prevent postings to invalid segment combinations.

Ledger Book Balance Summary

Provides the ability to pull a trial balance and export to excel. Also allows for drill down to account activity for a specific year, period and account combinations.

Ledger Book Balance Summary

| 🏠 | File ◢ | Display ◢ | Maintain ◢ | Customize ◢ | Navigation ◢ | Help ◢ | Trial Balance ▾ | *Trial Balance ▾ | 🔍 📄 📎 🖨 | ✏ 🗁 |

	Year▾3	Period▴4	CO	▴5 WH	▴6 PC	▴7 Cost Center	▴8 Nature ▴9	Description	Opening balance	Period debit	Period credit	YTD Balance
▸	2024	7	01	06	10	0510	60606	EXPENDABLE TOOLS	0.00	0.00	0.00	0.00
▸	2024	7	01	06	10	0510	60681	SAFETY PROTECTION SUPPL	0.00	0.00	0.00	0.00
▸	2024	7	01	06	10	0805	60410	SALARIES	-1,990.39	1,990.39	1,990.39	-1,990.39
▸	2024	7	01	06	10	2006	60606	EXPENDABLE TOOLS	0.00	0.00	0.00	0.00
▸	2024	7	01	06	20	0510	60601	SUPPLIES	83.16	0.00	0.00	83.16
▸	2024	7	01	06	20	0510	60606	EXPENDABLE TOOLS	0.00	0.00	0.00	0.00
▸	2024	7	01	06	20	0510	60654	REPAIRS-MACH & EQUIP	16,176.39	0.00	0.00	16,176.39
▸	2024	7	01	06	20	0510	60681	SAFETY PROTECTION SUPPL	0.00	0.00	0.00	0.00
▸	2024	7	01	06	20	0600	50230	FREIGHT	0.00	28,844.37	0.00	28,844.37
▸	2024	7	01	06	20	0600	50310	PPV - STD2PO	0.00	0.00	0.00	0.00
▸	2024	7	01	06	20	0707	50270	PROTECTED MARGIN	0.00	0.00	0.00	0.00
▸	2024	7	01	06	20	0707	50310	PPV - STD2PO	-212,225.17	0.00	0.00	-212,225.17
▸	2024	7	01	06	20	0707	50320	PPV - INV2PO	0.00	29,459.43	0.00	29,459.43
▸	2024	7	01	06	20	0707	50340	PHY INV	-10,725.95	0.00	0.00	-10,725.95
▸	2024	7	01	06	20	0707	50370	INVENTORY ADJ	283.15	8,196.45	0.00	8,479.60
▸	2024	7	01	06	20	0707	50380	MATERIAL USAGE - VAR	-1,775.70	7,249.18	56,889.37	-51,415.89
▸	2024	7	01	06	20	0707	50390	MATERIAL COST	0.07	0.04	0.00	0.11
▸	2024	7	01	06	20	0707	50420	LABOR RATE	3,338.40	2,842.77	69.98	6,111.19
▸	2024	7	01	06	20	0707	50430	LABOR EFFICIENCY	17,776.67	1,205.82	5,549.90	13,432.59
▸	2024	7	01	06	20	0707	50440	LABOR GAP	16,597.12	10,541.60	2,226.86	24,911.86
▸	2024	7	01	06	20	0707	50450	LABOR SETUP COST	0.00	0.00	0.00	0.00
▸	2024	7	01	06	20	0707	50460	LABOR SETUP EFFICIENCY	68.72	0.00	0.00	68.72
▸	2024	7	01	06	20	0707	50470	LABOR UNAPPLIED DIRECT VAR.	5,017.80	5,678.03	424.18	10,271.65
▸	2024	7	01	06	20	0707	50480	LABOR REPORTING VARIANCE	27,997.52	0.00	2,329.80	25,667.72
									0.00	193,659,832.97	193,659,832.97	0.00

Flexibility in Year End

- Flexibility in year end
  - Currently only one year end close and no ability to adjust previous year after close
  - Reopen previous year to make adjusting journals after a financial audit
- Plus--Unlimited years of history in GL
  - Currently 2 years maximum

Excel Journal Entry Uploader

Journal entries using the Accountant's friend: Excel. Create journal entries directly into XA with an excel spreadsheet.

Agenda

What is EFIN?	What Our Clients Like the Most	Critical Success Factors	Migration Consider-ations	Project Schedule	How to Prepare	Partnering with CISTECH

EFIN Implementation Critical Success Factors

Leadership from Finance Executive

- Define Project Objectives and Goals
- Select Project Manager and Team
- Ongoing Project Support to resolve hurdles

Allocate Resources

- **Finance Lead**
- **Project Manager**
- **Subject Matter Expert – AP, AR, Cash, GL**
  - Own new processes; Tailor Views, Subsets, Cards to maximize efficiency

NetLink familiarity-Get ready for it now!

EFIN Migration Considerations

Do you want to replace current software functions --
  or improve efficiencies and effectiveness of AP-AR-Cash?

- Implementing EFIN is the perfect time to define improved AP-AR-Cash processes.
- A finance leader is required to determine optimal processes and manage change from current to new.
- Documentation for user training in the future? CISTECH provides templates, your team will update to reflect any unique processes.

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EGL Migration Considerations

Does the existing Chart of Accounts meet current business requirements?

- If not, implementing EGL is the perfect time to develop a new CoA

Doe you want to improve integration of operational data into the GL? EGL provides powerful capabilities to collect data

Implementation can be done in phases to match resource availability

- Sales orders are straightforward
- Inventory transactions require good inventory reporting processes
- Production transactions require accurate product costs and timely production reporting

Project Schedule

Planning and preparation – EFIN and EGL – 1 month

- Discovery & Project Planning
- Develop or confirm COA design & detail
- Create & Configure test environment with migrated data

Executing AP-AR-Cash- 3-4 Months

- Education on new functionality
- Training on new processes
- Tailor Work Instructions
- User acceptance testing

Project Schedule

Executing EGL - 3-6 Months – dependent on extent of GL integration today. Can be multiple phases.

- Education on New Functions

- Configuring and testing Interface rules

- Training and Tailor Work Instructions

- User acceptance testing

- Go live
  - Go Live cutover typically at month end
  - First Month End support

Preparation

Must be at XA Release 10

Become proficient in NetLink

Review how GL rules and interfaces are configured today and if they meet your requirements

- COM, IM, PCC

Review data classifications and update if required

- Item class, Item accounting class, Customer class, Reason codes

Preparation

Data Preparation

- Remove Duplicate Customers & Vendors
- Remove Duplicate Terms
- Clean up old PO's
- Purge old Inventory Transaction History
- Clean up AP & AR aged balances

How will CISTECH help you implement?

With the largest and most experienced EFIN team in the world!
- 5 Application Consultants with years of EFIN Expertise
- 2 Technical Consultants for installation, data migration, go live support

With a proven project plan

We've implemented EFIN since 2018…

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How will CISTECH help you implement?

Extensive Education Material

Codes - Settlement Terms with Date Methods

Settlement Terms are used on a Customer or Vendors Personal Account to determine how an Invoice Due Date, or Discountable Date is calculated based upon the Date Methods for the Terms Code.

How will CISTECH help you implement?

60+ Work Instructions

How will CISTECH help you implement?

70 NetLink/PowerLink Objects Tailored for streamlined finance operations

How will CISTECH help you implement?
Integrator objects to replace some remaining green screen functions

How will CISTECH help you implement?

AR and AP extracts of aging data

Project Success!

"I thought Mapics was old greenscreen software"

"System is much more intuitive"

"EGL models provide improved insight into operations"

"Gives us a modern user interface for the next generation of XA users"

ve the flexibility of user reporting with excel ex

"Finally, a way to reconcile GRNI"

"Tailored templates improve our user's accuracy and efficiency"

"Cash Application is SO MUCH BETTER"

"JE Uploader is an accountant's dream"

Project Success!

Questions?
Thank you!

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